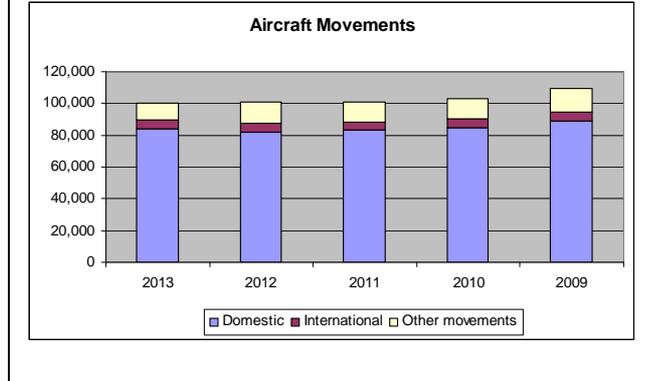
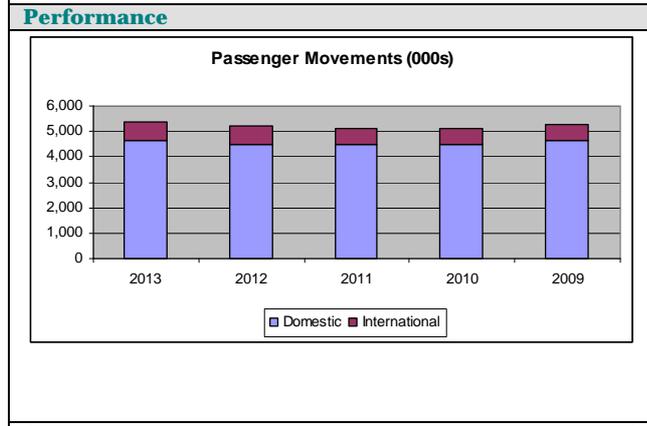


Annual Review – Wellington International Airport Limited

Wellington International Airport Limited has presented its annual report for the year ended 31 March 2013 for review. A summary of key findings is presented below and the full report is attached.

Highlights: achievements	
➤	On 1 April 2012, WIAL's wholly owned subsidiary Wellington Airport Noise Treatment Limited (WANT Limited) commenced trading.
➤	Seating capacity to Wellington increased by 5.7% on the back of Jetstar adding a 9 th aircraft to its domestic fleet.
➤	The Commerce Commission's report released in February 2013 with recommendations around price setting and operational activities.
➤	WIAL worked with Weta Workshop to transform the airport for the release of The Hobbit: An Unexpected Journey, including renaming the airport to The Middle of Middle Earth for the duration of the trilogy.
➤	This year marked the 10 th anniversary of the Wellington Airport Regional Community Awards.



Macro Key Performance Indicators

The following KPIs have been reported by the company:

Measure	2012/13 FY Actual	2011/12 FY Actual
Total passenger numbers	5,374,000	5,192,000
Airport revenue per passenger (\$)	\$19.76	\$18.81
Landing charge per passenger (\$)	\$11.64	\$9.57

For the year total passenger numbers increased (4%) relative to the prior year. International passengers were up 1% while domestic passengers increased 4% to 4.474m (representing the highest domestic movement figures since 2009).

Contact officer: **Richard Hardie**

Activities during the year	
➤	The company invested \$12m infrastructure development, improving the car park and the overall visitor experience to the airport terminal.
➤	Work has begun on significant investment in infrastructure over the next five years, with forecasted investment of \$200m for projects including the expansion of the main terminal, improving transport and access to the drop-off area, and enhancements to the baggage handling system.
➤	International passengers increased 1.2% on the previous year.
➤	Wellington Airport Noise Treatment Limited (WANT), a WIAL subsidiary, was set up to comply with noise obligations.

Financial Commentary	
➤	EBITDAF for 2012/13 improved by 10% to \$82.9m. The result reflects in part good growth in revenue and WIAL's on-going focus on efficiency.
➤	Revenue from Landing and Terminal charges increased to \$62.5m (10%) over the previous year, while operating expenses remained stable.

Statement of Financial Performance		
For the year ended 31 March 2013		
\$'000	2012/13 FY Actual	2011/12 FY Actual
Income	106,189	99,467
Expenditure	53,231	54,139
Operating surplus	52,958	45,328
Depn/Amort/FV adjs	(21,026)	(27,134)
Interest	(19,438)	(19,103)
Subvention	(29,982)	(30,137)
Taxation	(946)	3,836
Surplus after tax	16,246	3,849
Profit margin	15%	4%

Statement of Financial Position		
For the year ended 31 March 2013		
\$'000	2012/13 FY Actual	2011/12 FY Actual
Current assets	18,692	13,180
Non-current assets	794,089	781,503
Current liabilities	125,555	25,591
Non-current liabilities	259,547	360,843
Equity	427,679	408,249
Current ratio	.15	.5
Equity ratio	53%	51%

Statement of Cash Flows		
For the year ended 31 March 2013		
\$'000	2012/13 FY Actual	2011/12 FY Actual
Operating	31,343	25,611
Investing	(12,523)	(12,251)
Financing	(15,826)	(44,902)
Net	2,994	(31,542)
Closing balance	5,725	2,731

Profile - Wellington International Airport Limited

Wellington International Airport Limited (WIAL) is a limited liability company, owned 66% by Infratil (via NZ Airports Ltd) and 34% by the Council. The business of the company is the provision of airport facilities and services.



The company was established under the Wellington Airport Act 1990, and was incorporated in September of that year. The company commenced trading on 16 October 1990.

The Crown was the original major shareholder, but sold its 66% shareholding to NZ Airports Ltd on 1 December 1998.

The terminal redevelopment was completed in 1999. Also in 1999 a financial restructure was undertaken, involving the repurchase of shares and the advance of subordinated debt funding by the shareholders amounting to \$55 million.

On 1 November 2005 WIAL acquired all the shares of iSite Limited, a company specialising in outdoor advertising. iSite revenue has been included in the accounts for the year starting 1 April 2006. However, in 2011 the company sold iSite Ltd to a subsidiary of Infratil, with a special dividend paid out to shareholders.

Entity Data

Established	September 1990	
Board	David Newman (Chair) Timothy Brown Kevin Baker (resigned 18 May 2011) Peter Coman (appointed 18 May 2011) Steven Fitzgerald Keith Sutton (WCC) Cr Ian McKinnon	<i>Term expires:</i> 31 December 2012 11 November 2013
CEO	Steven Sanderson	
Balance date	31 March	
Number of FTE staff	88	
Website	www.wellington-airport.co.nz	
Type of entity	Company	
LGA designation	CO	
By reason of	Council appointees	
Council interest	34% shareholding	
Type of interest	Shares	